

GLOBAL REPRESENTATION – ACTING LOCALLY

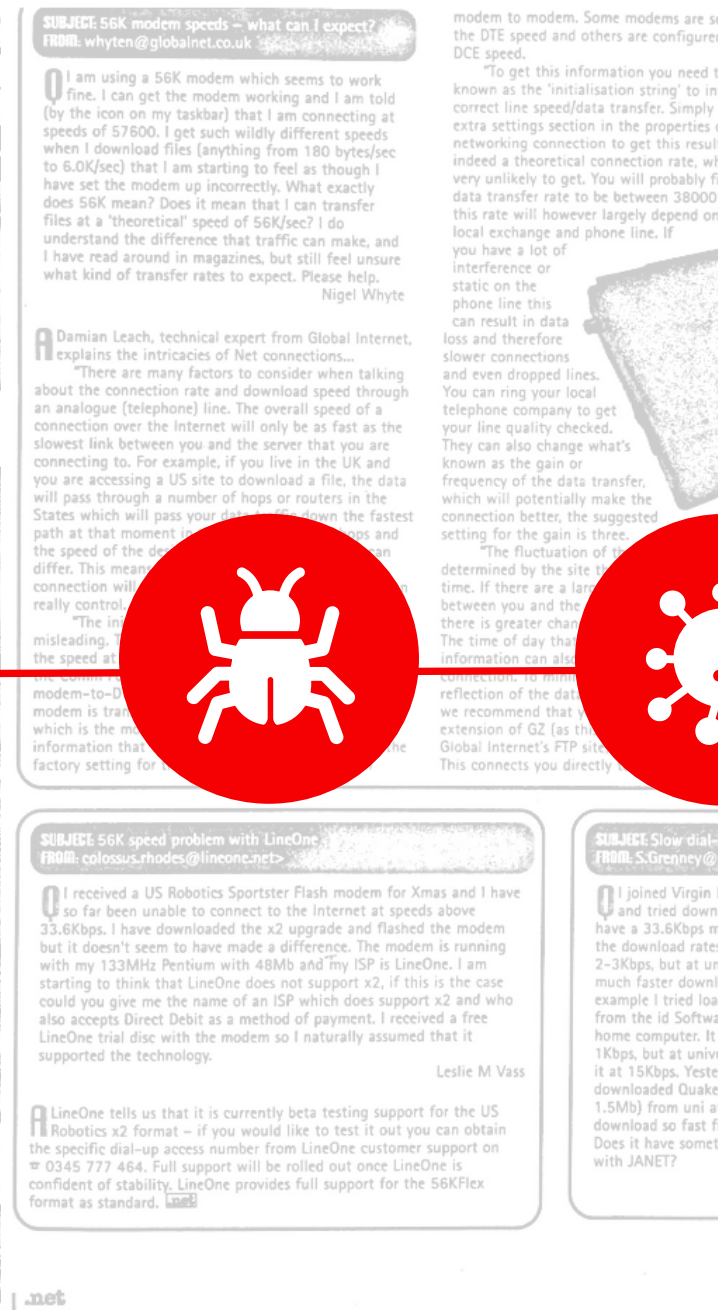
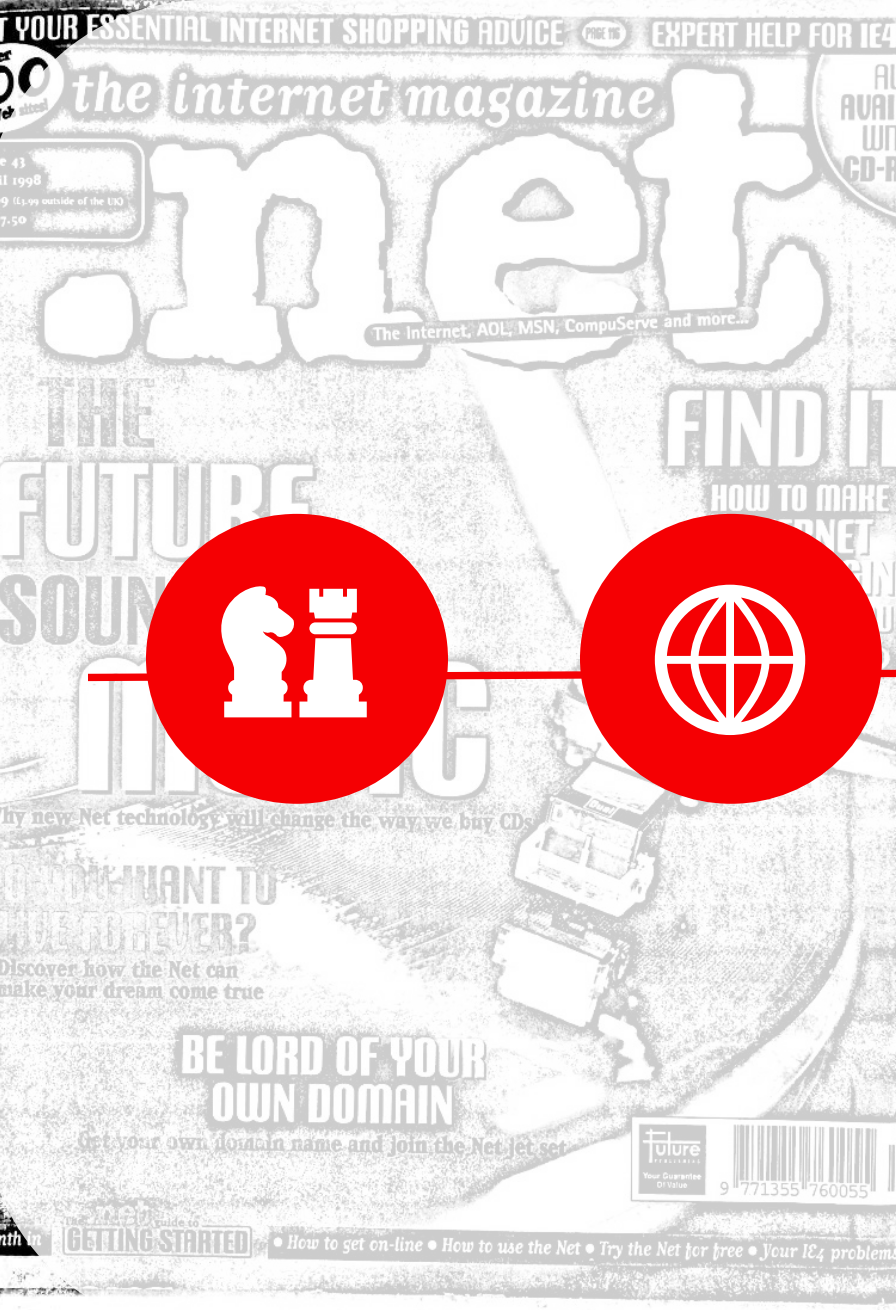
seaco

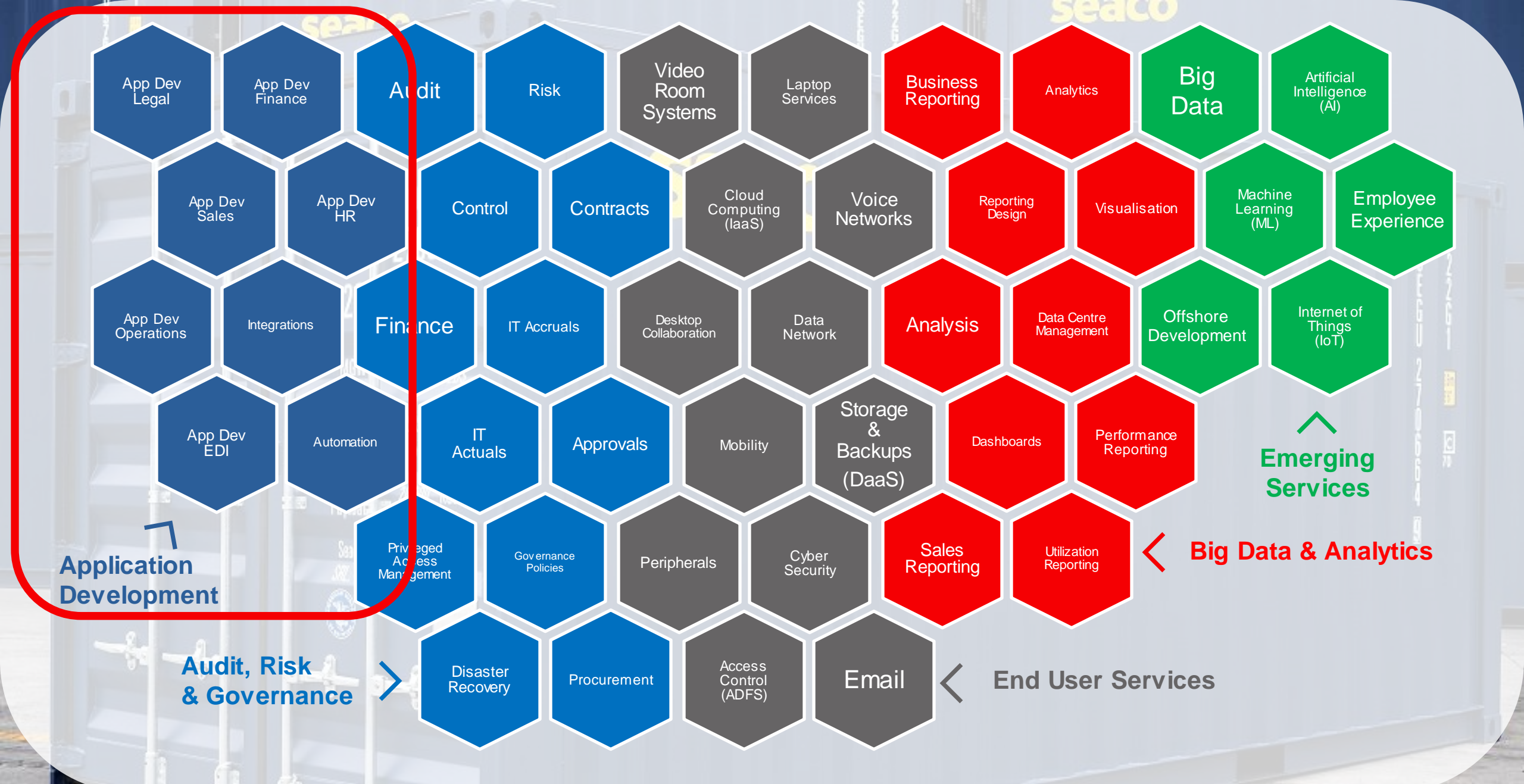


7 **189** Port locations across **51** Countries | **225+** employees | **24** Sales & Support offices | **378** third-party depots

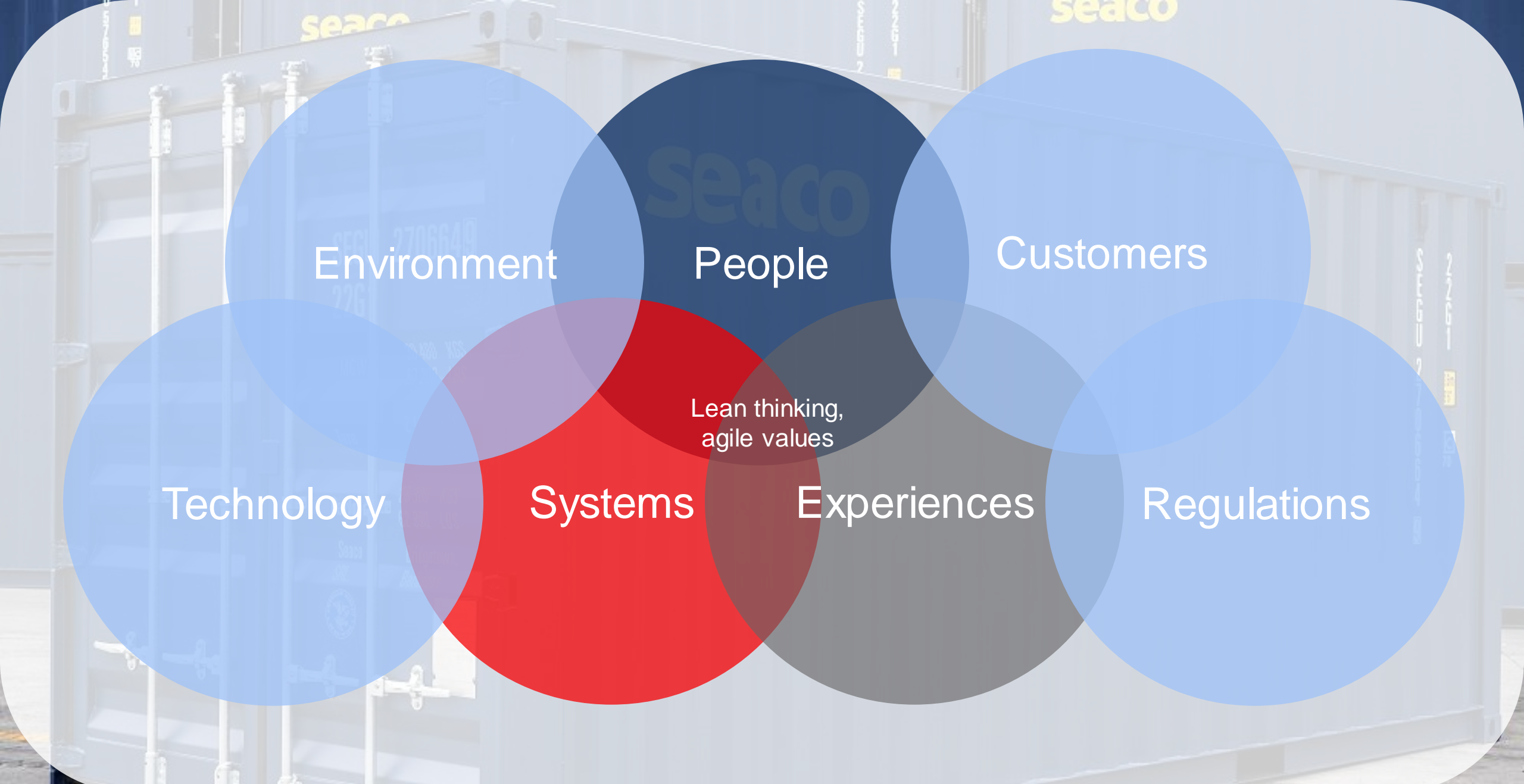
RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

seaco



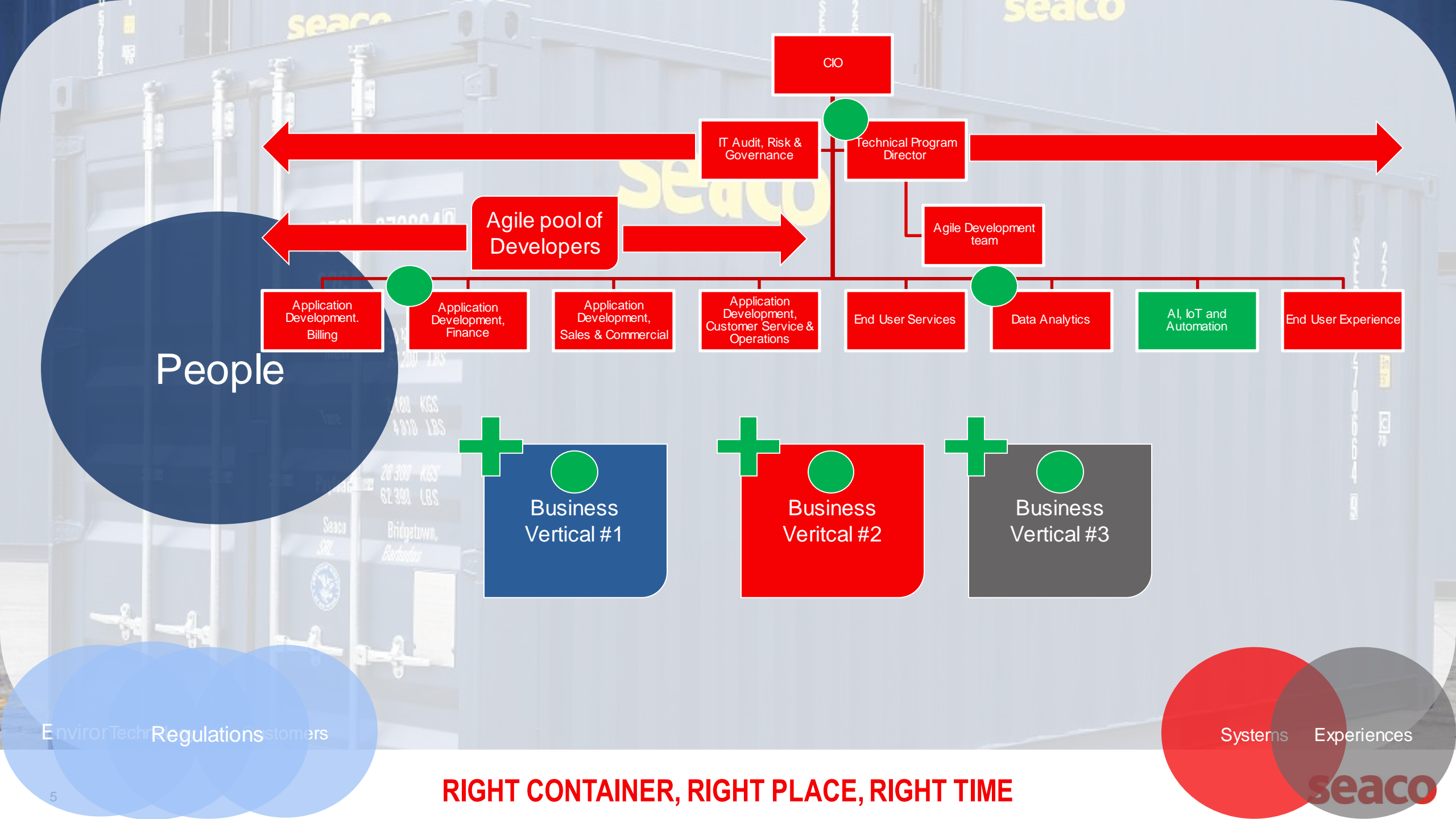


RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME



RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME





RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

People

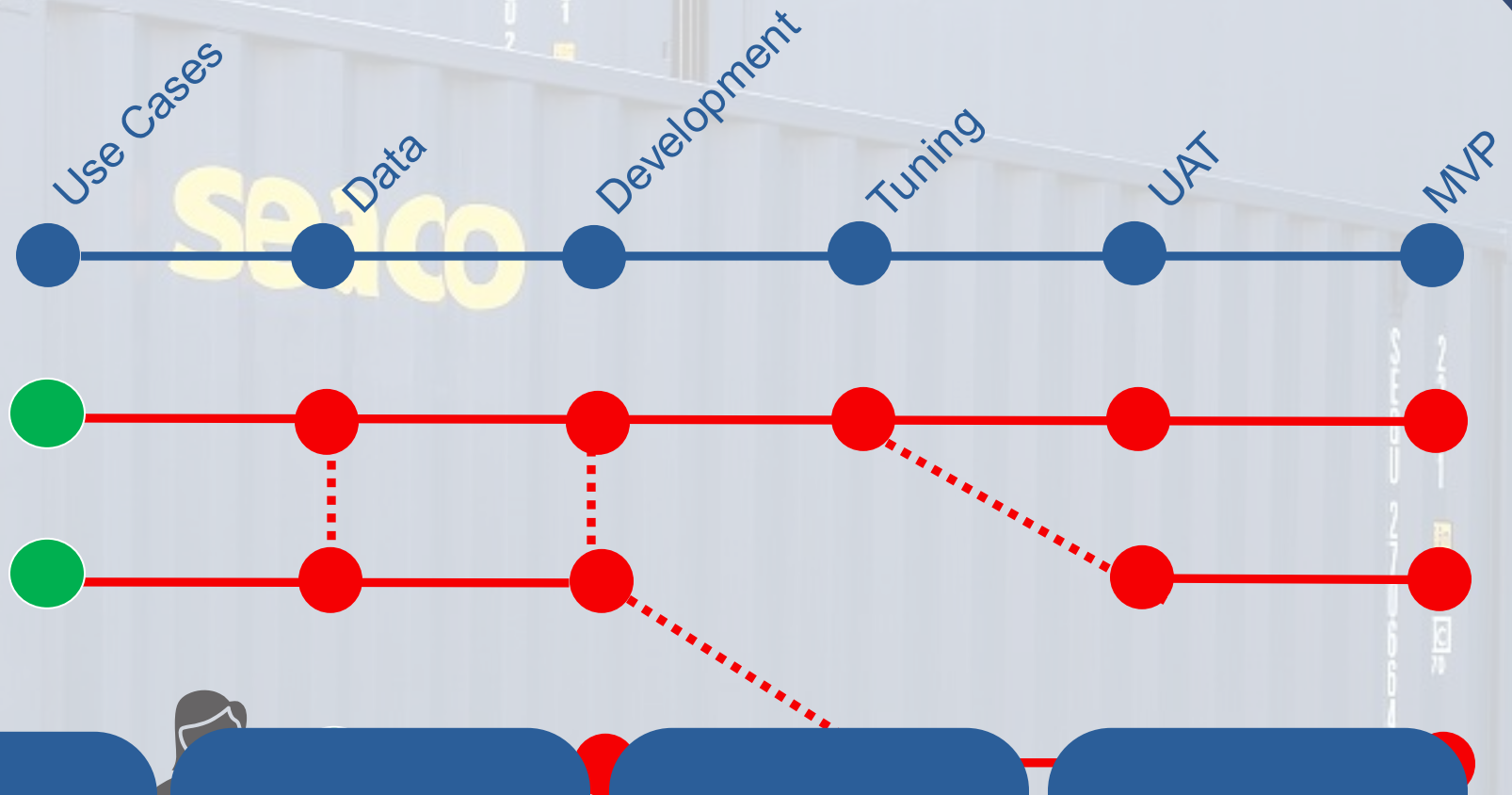
1. Identify people in your existing teams to lead and contribute to the innovation of AI, create an Agile Squad

2. Important to select a spread of skilled resources as it will impact every aspect of your business

3. Recognize the gaps early and give people the opportunity to shine, grow and learn

4. Look to build existing talent in the team leading into new roles, retaining the IP is critical

5. Brainstorm with this new team and embrace design thinking to crowd source ideas, focus on business value



EnviroTech Regulations Customers

Systems Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

seaco

Systems

Do

1. Define the problem(s)
2. Create the Vision
3. Get the Data ready
4. Build the Skills
5. Start small, experiment a lot

Don't

1. Buy the technology first
2. Underestimate skills needed
3. Secure budget without defining the problem

Artificial Intelligence

Any technique that involves machines to solve tasks that humans can do

Machine Learning

Algorithms that allow machines to learn from examples without being specifically programmed

Artificial Neural Networks

Machines that are inspired by the way that brains function to solve complex problems

Deep Learning

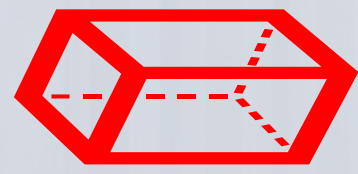
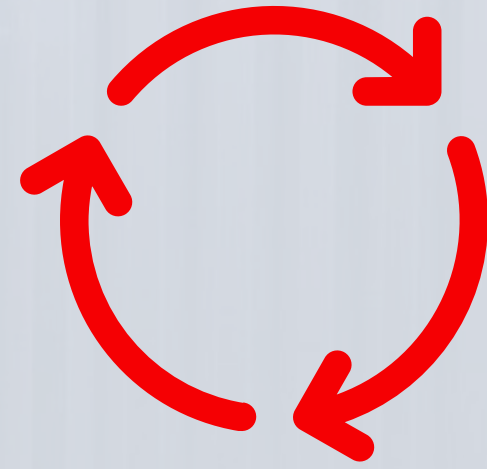
Subset of a Machine Learning that automatically builds data hierarchy as a subset of data representations

EnviroTech Regulations Customers

People Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Systems



IOIO
IOIO

IOIO
IOIO



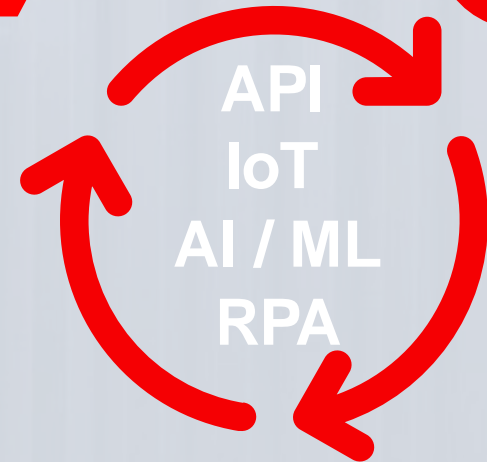
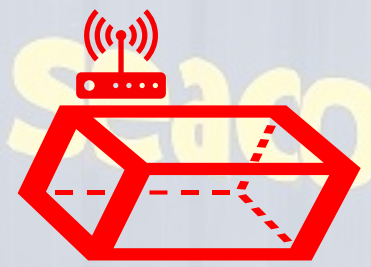
IOIO
IOIO

EnviroTech Regulations

People Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Systems



IOIO
IOIO

IOIO
IOIO



EnviroTech Regulations

People Experiences

seaco

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Systems

1. Critical that you understand the business, spend time walking through processes, procedures, how IT interacts with the human experience

2. Understand the Financial cost of the critical activities that drive the key processes in the business

3. Work through some 'what if' scenarios with the business and if needed customers

4. Experiment, experiment, experiment

5. Be curious, discover and try something new, if you sense that it wont work, fail fast. Do this early but remember to document the decisions

EnviroTech Regulations customers

People Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME



Systems

EnviroTech Regulations

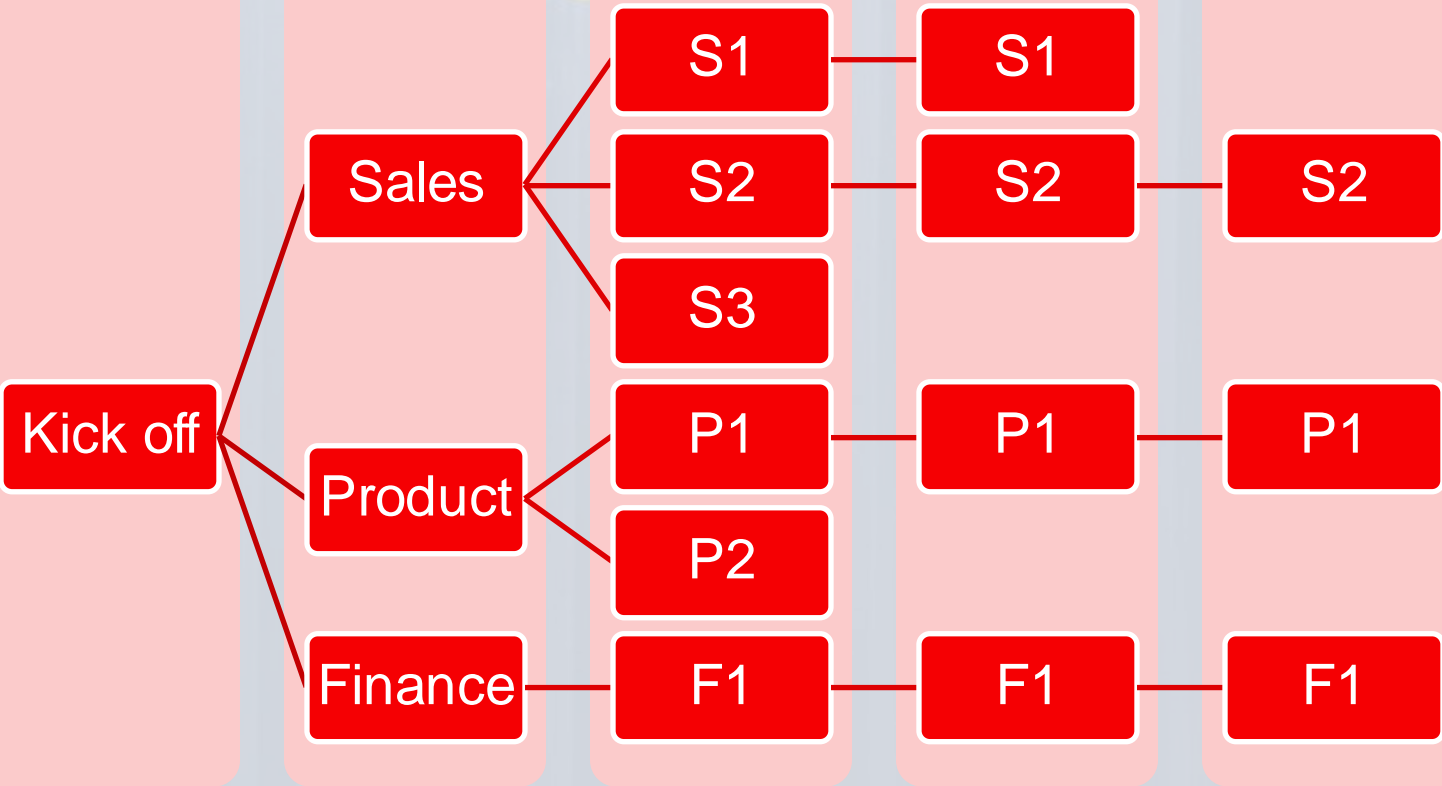
Week 1 + 2
Choose the
Team

Week 3 + 4
Chose the
Themes

Week 5 + 6
Refinement
of use
cases

Week 7 + 8
Develop
MVP's

Week 9 + 10
Final
Demos



People Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

seaco

Systems

Healthcare
Banking
Insurance
Retail

NLS
Translation
Pictures
Video
TTS

LLAMA
Falcon
Claude
Mistral

Large Language Foundation Models

Hyper Scaler Specialist Platforms

Task Specific Models

Domain Specific Models

Open-Source Models

Small Language Models

Gemini
Bedrock
Sage Maker
Snowflake

Healthcare
Banking
Insurance
Retail

Environment Regulations Customers

People Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Systems

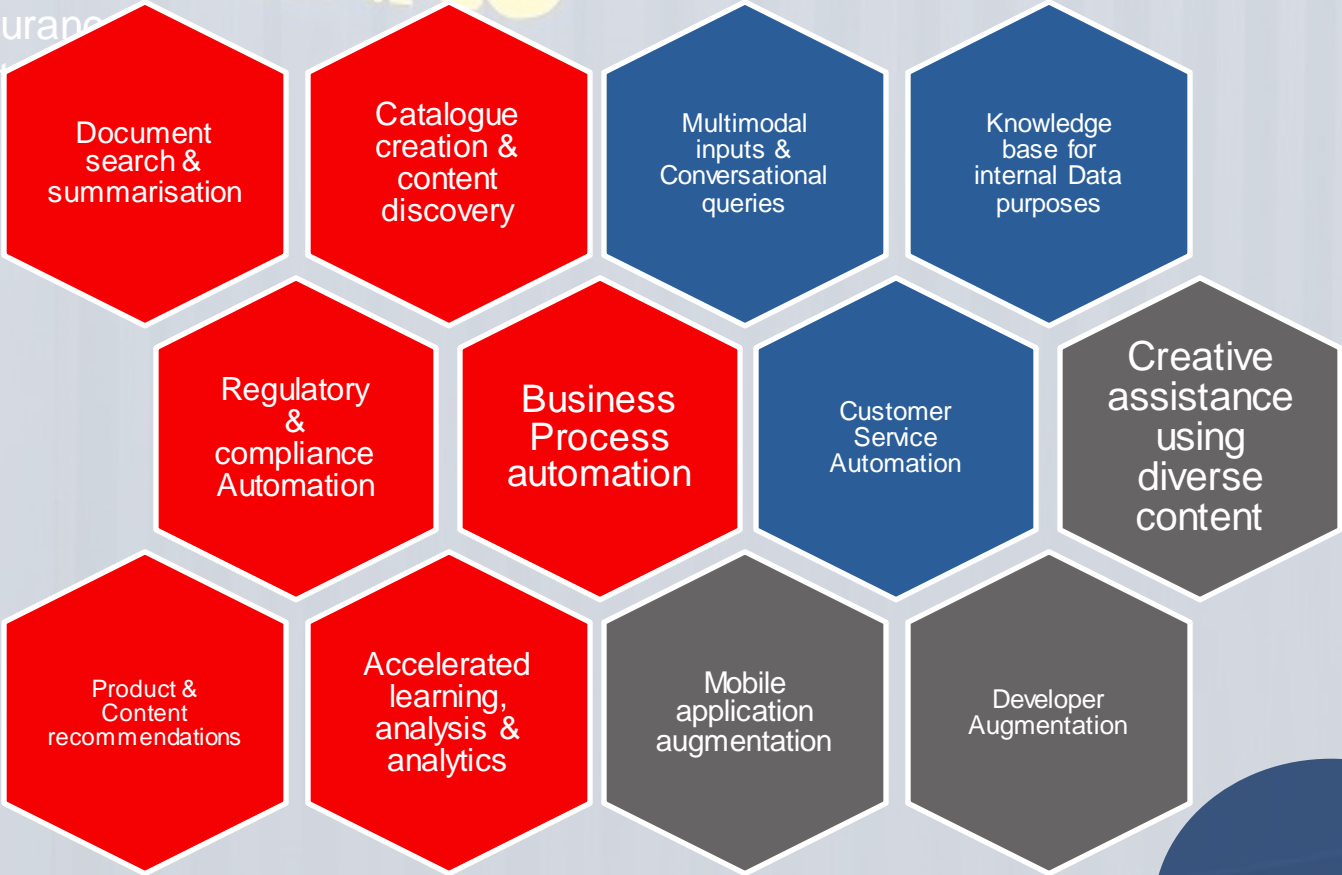
Analytics

Conversational

Experiences



ACE AI Framework



EnviroTech Regulations Customers

People Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

seaco

Systems

1. Understood HOW much data we would need for modelling

2. Identified a change needed in the business process

3. Failed to recognize human handwriting as part of the image summary

4. Understand the volumetrics and put some numbers into a model

5. Visualized the data outside of the core transaction platform

EnviroTech Regulations

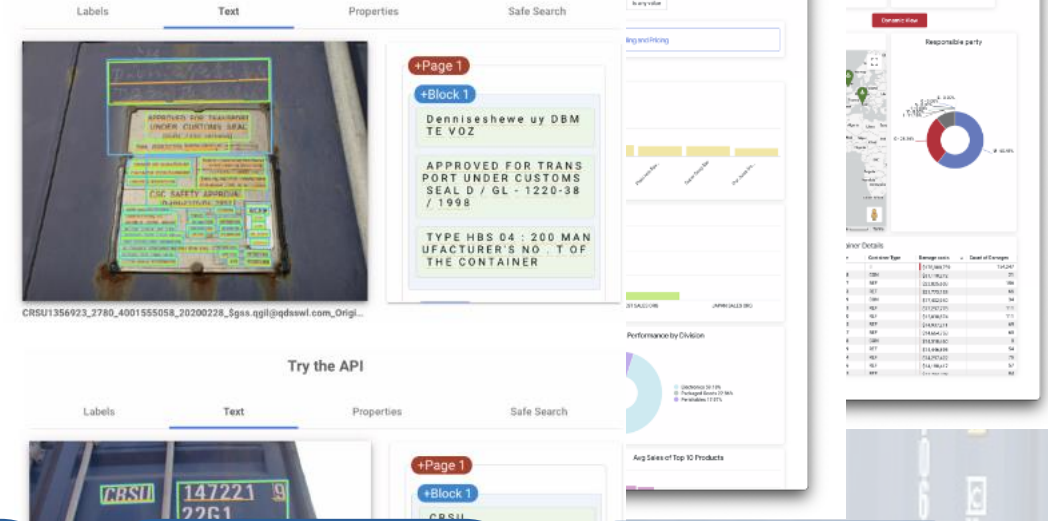
People Experiences

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Dashboard [here](#)

- ✓ Assessed Size of SAP data
 - 17 years

- ✓ Assessed Size of Image data
 - Approx 1.5TB for 5 years data
- ✓ Evaluate for appropriate tool:
 - OCR → 20/293 detectable texts
 - VisionAPI → 32/293 detectable texts
 - Human handwriting (location code) is not detected well



Experiences



- 1. Project delays
- 2. Business Frustration
- 3. IT Frustration
- 4. Increased time to deliver
- 5. Increased costs to deliver
- 6. Backlog hard to complete

1. Waterfall is costly over time

2. Often with Waterfall the business Can't adapt fast to change as new requirements come in from UAT to Defects

3. Finger pointing and politics creeps into conversations

4. Vendors are happy to let it ride

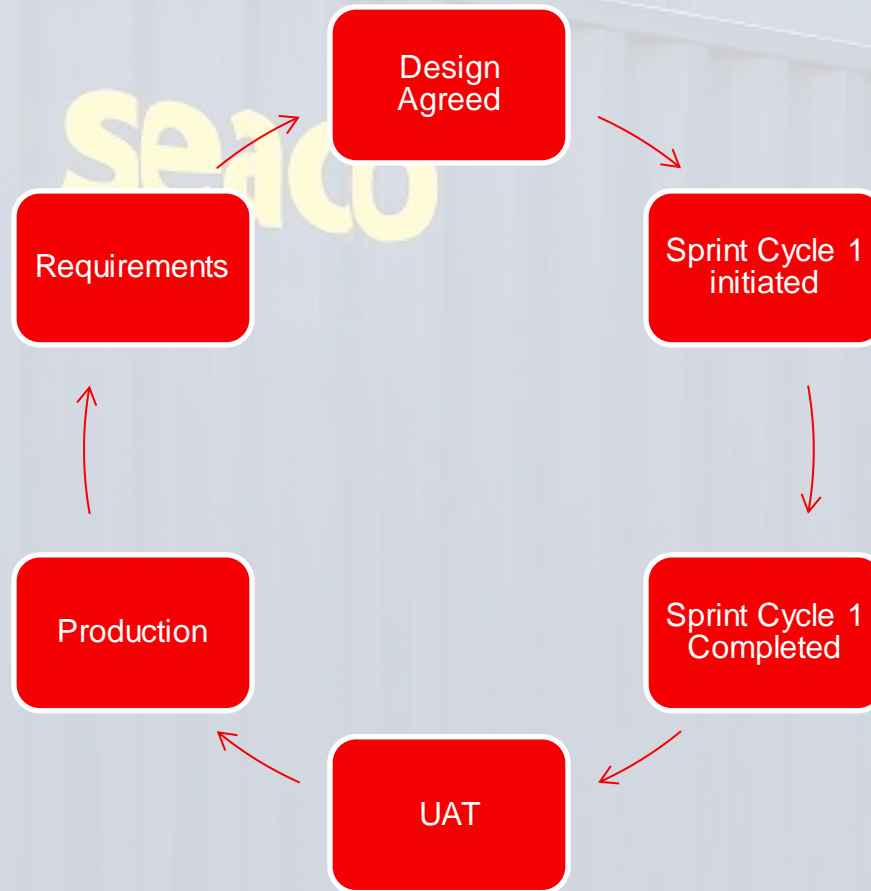
5. IP often doesn't end up with the company, the vendors will want to keep the relationship 'sticky'

Environment Regulations Customers

People Systems

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Experiences

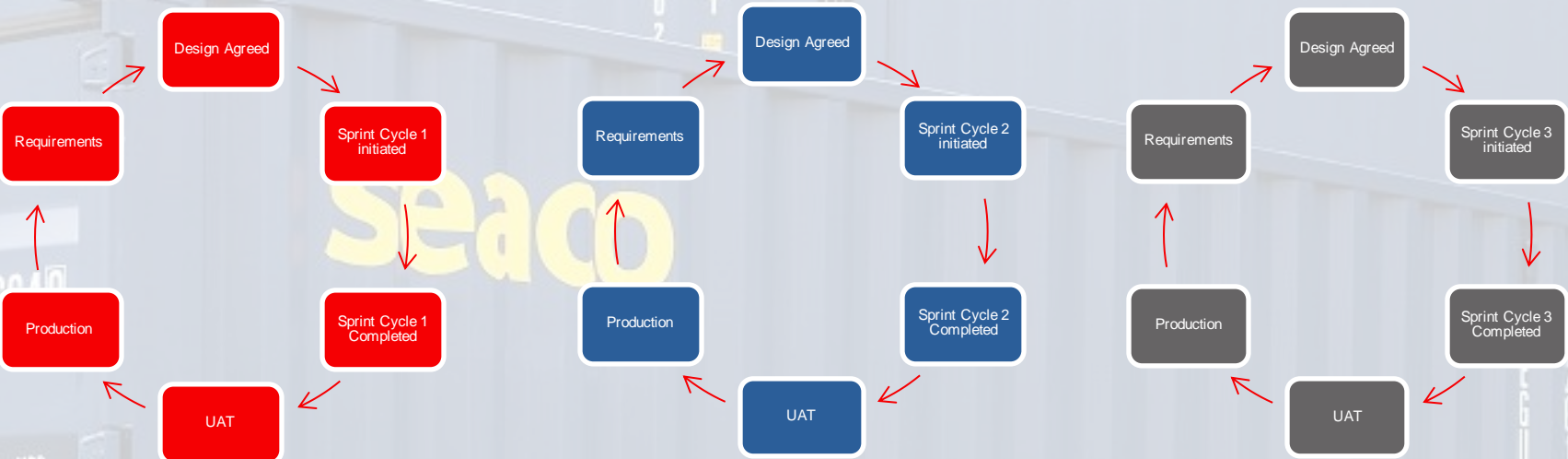


EnviroTech Regulations Customers

People Systems

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Experiences



1. Happier Business stakeholders

2. More cost-effective Development cycles

3. Happier Employees

4. Innovation output increases, focus on what you need not what you think you want

5. Faster to adapt

EnviroTech Regulations

People Systems

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Regulations

Technology

Customers

Environment

1. Be sure to keep an eye on regulations as they develop – its different per industry, per country

2. Put a framework of standards in place covering governance, ethics and transparency – this will help dictate Technology

3. Ensure that you always put the customer first in the solutions you develop – they will benefit, and it will help drive growth

4. Don't forget the environment around you and the impact that you will have – equally the impact of the Environment on the teams AI programs

5. Remember experimentation is a lot of fun, embrace the change – there are opportunities you have never even thought of

Experiences

People

Systems

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME





seaco

“I always get to where I am going, from
walking away from where I have been”

~ Winnie the Pooh

Experiences

People

Systems

seaco

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME



Damian Leach

CIO @ Seaco Global | CIO | CTO | Cloud |
Transformation | AI | ML | Startups | Fi...



linkedin.com/in/damianjleach

RIGHT CONTAINER, RIGHT PLACE, RIGHT TIME

Experiences People Systems

