



Intermodal Asia 22, 23 and 24 March 2016

Day One – Tuesday 22nd March

10:00-10:30 Opening Ceremony

11:00–11:40 Official Industry “Green Action Plan” Signing Ceremony

Strategy Theatre

Economic Perspectives and the Intermodal Market

Chair: John Fossey, Contributing Editor, World Cargo News

10:30-11:15 **Developments in the Intermodal bank financing market**
Ross Briggs, VP Transportation Group, ABN AMRO

11:15-11:45 **The "Along the Way" Initiative and its impact on the global transportation and supply chain system of sustainable development**
Wang Wei, Director of the Institute of Market Economy Development Research Centre

11:45-12:30 **Global economic outlook for the container industry**
Tim Power, Managing Director, Drewry

12:30-14:00 Lunch Break

Views from Across the Global Supply Chain

Chair: John Fossey, Contributing Editor, World Cargo News

14:00-14:45 **Highlights of Shippers' Concerns: freight and freight related charges, high freight rates volatility, carriers' service reliability, supply chain security, market concentration and competition.**
Ron Chan, Marketing Manager, The Hong Kong Shippers' Council

14:45-15:20 **Forecasting Growth of Intra-Asia Container Trade**
Zhang Yongfeng, Director of International Shipping Research Department, Shanghai International Shipping Institute (SISI)

15:20-15:30 **Break**

15:30-16:00 **Intermodal – Container Related Technology Development**

Lai Yongcai, Deputy Director of China Classification Society Container

16:00-16:45 **Container Carrier Alliances, VSAs and Slot Charters: consequences for cargo owners**

Alan Murphy, COO, SealIntel Maritime Analysis

16:45-17:15 **The spectrum of maritime security**

Chris Ashcroft, Deputy Secretary General, Security Association for the Maritime Industry (SAMI)

17:15-17:30 **Summary, questions and close**

Innovation Theatre

Container Weighing – how will the new regulations work in Practice?

Chair: James Baxter, Associate Director, WebsterRobertson Ltd

10:45-11:15 **The VGM of packed containers: the background and interpretation of IMO Regulation**

Xie Hui, Chairman of the Sub-committee on Carriage of Cargo and Containers, IMO and Director for International Affairs, China Maritime Safety Administration

National Focus Summits on Supply Chain Challenges

Chair: James Baxter, Associate Director, WebsterRobertson Ltd

11:30-12:00 **Focus on China: "along the way" of the era and the impact on the value of the global supply chain and shipping**

Zhao Jinsong, International Shipping Law School Dean and Professor, East China University of Political Science

12:00-12:30 **Focus on Russia
Scope for intermodal pioneers**

Alexander Lisin, CEO, Russian Intermodal Logistics Association (RILA)

12:30-14:00 **Lunch Break**

14:00-14:45 **Focus on Singapore
Globalisation and Future of Trade: Singapore's aspirations**

Abhineet Kaul, Associate Director, Public Sector & Government Consulting Frost & Sullivan

Port Insights

Chair: Jason Chiang, Director, Ocean Shipping Consultants

15:00-15:15 **Meeting the new demands on ports from global to local**

Jason Chiang, Director, Ocean Shipping Consultants

15:15-15:45 **Intelligent Logistic Solutions for the 21st century-
Hamburg's smartPORT initiative**
Lars Anke, Port of Hamburg Liaison Office Shanghai

15:45-16:15 **JadeWeserPort Wilhelmshaven: Competition between Seaports**
Zhang Hui, Project Manager, JadeWeserPort

Environmental Technology

16:30 – 17:00 **Identification of Container Green Technology**
Howard Novotny, Global Container Applications Development Specialist, 3M China
(Shanghai) Co Ltd

Technology Theatre

Innovations and Developments in Box Technology

Chair: Alan Robertson, Director, Webster Robertson Ltd

10:30-11:15 **Key benefits of flexitanks vs. other modes of transport**
Mark Taylor, Corporate Account Manager Trans Ocean, JF Hillebrand Group

11:15-11:45 **Steel Flooring: a future industrial standard**
Frank Nachbar, Director Container Engineering, Hapag-Lloyd

11:45-12:05 **How can foldable containers lead to competitive advantage?**
Peter Brouwer, Operations Director, Holland Container Innovations

12:05-12:35 **Best practice in inspection for container manufacture**
Avan Zhao, Manager, CMS Ltd

12:35-13:40 **Lunch Break**

13:40-14:00 **Reliable water borne paint anti-corrosive technology and VOC's controlling
technology in compliance with China and local governments latest law and
regulations**
Zhang Xiaocun, Vice General Manager, Dowill Paint

14:00-14:30 **Understanding the new water-borne paint technology, especially the cost and
performance advantages**
JiangPing Li, Research and Development Expert, Hempel

14:30-15:00 **Application of 2-coat Waterborne Container Coating System**
Yang Yutao, Technical Manager, Valspar General Industrial Container Group

15:00-15:25 **"CONFIDENCE" - Water Borne Coatings**
Philip Eastell, Deputy Head of Marketing, Chogoku Marine Paints

**Chinese Container Manufacturing Industry Green Action Programme
Hosted by The China Container Industry Association (CCIA)**

Chair: Mrs Li Mu Yuan, Vice Chairman and Secretary of the China Container Industry Association (CCIA)

15:30-16:00 **Introduction and background to The China Container Industry Association VOCs governance action programme**

Mr Cheng Keqing, General Manager of Shenzhen Southern CIMC Eastern Logistics Equipment Co. Ltd, Officer of the CCIA environmental protection committee

16:00-16:10 **Presentation by CIMC**

16:10-16:20 **Presentation by Singamas**

16:20-16:30 **Presentation by CXIC**

16:30-16:40 **Presentation by Shanghai HuanYu**

16:40-16:50 **Presentation by Hempel**

16:50-17:00 **Presentation by Cosco Kansai**

17:00-17:10 **Presentation by KCC**

17:10-17:20 **Presentation by Chugoku Marine Paints**

17:20-17:30 **Presentation by Valspar**

17:30-17:40 **Presentation by Tianjin Dowill Paint & Chemicals**

17:40-17:50 **Presentation by Jointas**

17:50-18:00 **Presentation by Baojun Paint**

18:00-18:10 **Presentation by MEGA Coatings**

Day Two – Wednesday 23rd March

Strategy Theatre

@tco Asia Tank Container and AICM co-sponsored Forum

10:30-12:30 **Safe Transportation of Chemicals Using Tank Containers - “Why”?**

Chair: Ken Tsang, China Advisor, RCLG. International Council of Chemical Associations.

10:30 – 10:40 **Opening**

Dr. Alasdair Jelfs, Chairman of AICM and Managing Director Merck Chemicals China

10:40 – 10:50 **Introduction of Panel Members and Topics**

Ken Tsang, China Advisor, RCLG. International Council of Chemical Associations

10:50 – 11:05 **Updated Overview of the Current China Market for Tank Containers**

Dr Bingliang Song, Professor, Shanghai Maritime University

11:05 – 11:20 **Overview of Technical and Safety Issues Relating to Tank Containers**

Graham Wood Technical Director @tco

11:20 – 11:50 **Minimum Requirements of Tank Cleaning, from the International Chemical Manufacturers Point of View**

Lidia Li, Manager, B.A.S.F (China) Co.Ltd

Yi Yang, Senior Specialist, Dow Chemical (China) Investment Co, Ltd

Two Members of the A.I.C.M. Logistic Sub-committee

11:50 – 12:05 **Risk Management: learning from Insurance Claims Worldwide**

Mike Duan, Sales Director, Exsif Worldwide Inc

12:05 – 12:15 **Discussion and questions**

12:15 – 12:25 **Summary and open forum**

Led by Ken Tsang, China Advisor, RCLG and International Council of Chemical Associations

12:25 – 12:30 **Presentation of Plaques by @tco Asia**

President Mr Reginald Lee will make a presentation of plaques for two Chinese depots who have achieved the @tco Asia Depot Approval Reginald Lee, President, @TCO

12:30 **Close of meeting**

All speakers and delegates are invited to a free standing buffet sponsored by TAL International

12:30-13:45 **Lunch Break**

Container Repositioning

Chair: John Fossey, Contributing Editor, World Cargo News

13:45-14:15 **Global container repositioning's: the next efficiency frontier**

Johannes Schlingmeier, Head of BCG's Container xChange, BCG Hamburg

14:15-14:45 **Container Repositioning: a holistic view for a global issue**

Marco Hazan, Managing Partner, Find-Box

Container Trading

Chair: John Fossey, Contributing Editor, World Cargo News

14:50-15:20 **New and used container sales – just adding \$'s or adding value?**

Layland Barker, Managing Director, TITAN Containers

Exploring Container Shipping Opportunities Worldwide

Chair: Alan Murphy, COO, SealIntel Maritime Analysis

15:30-16:10 **The Future of Container Shipping Alliances**

David Smith, Member, Cozen O'Connor

16:10-16:50 **Big Ships, Bigger Challenges**

John Fossey, Contributing Editor, World Cargo News

16:50-17:30 **Bolder, Bigger, Better – Where are the limits for Container Ships?**

Ling Li, Ship Type Expert Container Ships, DNV GL (Shanghai)

Innovation Theatre

Intermodal in China Summit: China and International Multimodal Focus

Chair: Yang Hongyi, Vice President and Secretary of China Communications and Transportation Association

- 10:30-11:00 **Chinese intermodal development in the new situation; new ideas**
Li Mu Yuan, Vice Chairman and Secretary, China Container Industry Association (CCIA) and Branch Secretary of Integrated Transport Federation of China Communications and Transportation Association (CCTA)
- 11: 00-11:30 **Building a national multimodal information exchange network as the foundation for interconnection**
Hu Yi Jun, Deputy Director, Zhejiang Province Road Transport Authority, Party Member, part-time Director of the National Transportation Logistics Public Information Platform Management Centre
- 11: 30-12: 00 **Experience sharing of a leading European sea-rail multimodal company**
Alberto Grisone, Network Development Director, Hupac
- 12:00-12:30 **Perspectives on ASEAN port developments**
Jason Chiang, Director, Ocean Shipping Consultants
- 12:30- 14:00 **Lunch Break**

Intermodal in China Forum (continued)

New Routes: New Opportunities - The Belt and Road Initiative

Chair: Li Mu Yuan, Vice Chairman and Secretary, China Container Industry Association (CCIA) and Branch Secretary of Integrated Transport Federation of China Communications and Transportation Association (CCTA)

- 14: 00-14:30 **Central European trains operations and future development**
Zhong Cheng, Deputy General Manager, China Railway Container Transport Co., Ltd.
- 14:30-15:00 **Ying Kou Harbour railway transport development: a major international multimodal logistics route**
Yao Ping, Deputy General Manager & Director, Ying Kou Port Group Co., Ltd.
- 15:00-15:30 **Using existing global instruments to streamline customs procedures**
QU Pengcheng, Senior Advisor, China and South East Asia, International Road Transport Union
- 15:30-16:00 **Developments on China-Pakistan Economic Corridor (CPEC) and its regional benefits**
Aasim Siddiqui, Former Chairman, All Pakistan Shipping Association (APSA)
- 16:00-16:30 **Lithuania railways is introducing alternative railway connection with Europe**
Rolandas Bražinskis, Chief Representative of JSC "Lithuanian railways" in China

Technology Theatre

Cold Chain Technology Forum

Chair: Alan Robertson, Director, Webster Robertson Ltd

10:15–10:30 **Refrigerant Testing - new speedy, accurate & On-site testing scheme for risk mitigation.**

Markus Lechtermann, Managing Director, LUDUAN FZE (UAE)

10:30-11:00 **Innovation in the reefer industry: technical, practical and visionary**

Brian Robertson, Vice President, Business Development & Marketing,
Transportation Solutions, Emerson Climate Technologies

11:00-11:30 **Postharvest Technology Solutions to Ensure Optimal Food Quality**

Edward Goh, Director of Marketing, Global Container Refrigeration, Carrier
Transicold

Big Data and The Internet of Things: the digitalisation of the container shipping industry

Chair: Sandy Verma, Senior Director, AT&T, Asia Pacific

11:45-12:15 **Intermodal innovation and dynamic business transformation**

Sandy Verma, Senior Director, AT&T Asia Pacific

12:15- 12:45 **OneConn: Global Container Tracking**

Dr Shouqin Zhou, General Manager, CIMC International MIOT
Operation service company

12:45-14:00 **Lunch Break**

14:00-14:30 **The Internet of Things and the Container Supply Chain**

Sean Maguire, Business & Product Development, ORBCOMM

14:30-15:00 **Predictive container maintenance inspection and intermodal tracking with the Deep Learning technology**

Juris Pūce CEO & CTO, KleinTech

15:00 -15:30 **The Coming of Age of the Smart Container**

Tim Baker, Marketing Director, TRAXENS

15:30-16:00 **Is the shipping industry ready for IoT?**

Abhineet Kaul, Associate Director, Public Sector & Government Consulting
Frost & Sullivan

16:00-16:30 **SmartPort Container Handling Concepts**

Chen Zhi Bin, Director, China Region, Kalmar

16:30-16:45 **Discussion and close**